

The background of the image is a blue-tinted aerial photograph of a city, likely Portland, Oregon, with a large mountain (Mount Hood) visible in the distance. The text is overlaid on this image.

# APRIL BROKER AWARDS MEETING

May 10, 2023

# MONTHLY STATISTICS

## LEASING

### # OF TRANSACTIONS

### TOTAL \$ VALUE

April 2021

26

\$5,094,470

April 2022

18

\$8,165,182

**April 2023**

**31**

**\$6,135,083**

## SALES

### # OF TRANSACTIONS

### TOTAL \$ VALUE

April 2021

2

\$3,075,000

April 2022

2

\$2,814,250

**April 2023**

**2**

**\$915,000**

# YTD STATISTICS

## LEASING

### # OF TRANSACTIONS

### TOTAL \$ VALUE

April 2021

94

\$18,182,260

April 2022

69

\$20,605,922

**April 2023**

**99**

**\$25,114,736**

## SALES

### # OF TRANSACTIONS

### TOTAL \$ VALUE

April 2021

14

\$44,590,000

April 2022

14

\$34,515,602

**April 2023**

**11**

**\$13,398,777**



The image is a full-page background featuring a blue-tinted aerial view of a city, likely Seattle, with a prominent mountain (Mount Rainier) in the distance. The city's skyline is visible with various skyscrapers and buildings. The text 'TOP LEASES' is centered over the image in a large, white, sans-serif font.

# TOP LEASES

# 3<sup>RD</sup> TOP LEASE

**Tigard Central Industrial Park**  
12700 SW Hall Blvd, Units D1 & D2, Tigard OR

**Lessor:** The McLellan Company

**Lessee:** Anderson Towing & Recovery, Inc.

**Lease Value:** \$394,788

**Lease Rate:** \$.55

**Leased Area:** ± 12,654 SF

**Lease Term:** 62 months

**TI's & Concessions:** Updated the offices, two months free.



SCOTT  
FINNEY



GREG  
NESTING



# 2<sup>ND</sup> TOP LEASE

**Whipple Creek Business Park**  
1006 N.E. 146th Street, Vancouver WA

**Lessor:** Robinwood Investments

**Lessee:** Electrical Education Trust

**Lease Value:** \$909,924

**Lease Rate:** \$14 SF + NNN

**Leased Area:** ± 12,000 SF

**Lease Term:** 60 Months

**TI's & Concessions:** No concessions  
No TI allowance



**MICHAEL  
SIMMONS**



# TOP LEASE

**Clackamas Commerce Center**  
14300 SE Industrial Way, Clackamas OR

**Lessor:** Wilshire Clackamas  
Commerce Center Owner LLC

**Lessee:** Integrated Inspections  
Systems, Inc.

**Lease Value:** \$1,477,910

**Lease Rate:** \$.85 plus NNN

**Leased Area:** ± 21,065 SF

**Lease Term:** 62 Months

**TI's & Concessions:** \$29,000 in  
tenant improvements and 2 months  
Free rent



SCOTT  
FINNEY



NICK  
CHESSAR





The image is a full-page background with a blue tint. It shows an aerial view of a city, likely Portland, Oregon, with a dense urban area in the foreground and a large, snow-capped mountain (Mount Hood) in the background. The text "TOP SALE" is overlaid in the center in a large, white, sans-serif font.

# TOP SALE



# 2<sup>ND</sup> TOP SALE

2001 Main Street  
Baker City, OR

**Seller:** Irish West LLC

**Buyer:** Rees Properties LLC

**Sale Price:** \$425,000

**Price PSF:** 118 PSF

**Property Size:** ± 3,600 SF

**Cap Rate:** 10.25%

**Financing:** No financing- 1031  
exchange.



GABE  
SCHNITZER



GREG  
NESTING



# TOP SALE

11110 NE Fourth Plain Blvd.  
Vancouver, WA

**Seller:** Vancouver VA, LLC

**Buyer:** Eugen Schiriac

**Sale Price:** \$500,000

**Price PSF:** \$369.51

**Property Size:** ± 1,261 SF

**Cap Rate:** 6%

**Financing:** Cash



TIM  
PFEIFFER



CAMDEN  
MULLER



The image is a full-page background featuring a blue-tinted aerial view of a city, likely Portland, Oregon. In the foreground, a dense urban landscape is visible with numerous skyscrapers and buildings. In the background, a large, snow-capped mountain (Mount Hood) rises prominently against a clear sky. The text "TOP DOGS" is overlaid in the center in a large, white, sans-serif font.

# TOP DOGS

# LEASING BROKER OF THE MONTH



SCOTT FINNEY



# SALES BROKER OF THE MONTH



TIM PFEIFFER

# PRESIDENT'S AWARD



MICHAEL SIMMONS

# TOP 5 PRODUCERS

1



LUIS MARTIN DEL CAMPO

2



SCOTT FINNEY

3



TIM BUDELMAN

4



TIM PFEIFFER

5



GABE SCHNITZER

A blue-tinted photograph of a city skyline, likely Portland, Oregon, with a large mountain (Mount Hood) in the background. The word "ANNOUNCEMENTS" is overlaid in large, white, sans-serif capital letters.

# ANNOUNCEMENTS



# SALES MEETING SCHEDULE

**May 17<sup>th</sup>**

**Charlie Kokernak, Gantry Lending Update**

**May 24<sup>th</sup>**

**No Meeting- ICSC RECON**

**May 31<sup>st</sup>**

**TBD**

**June 7<sup>th</sup>**

**All Broker Meeting**

**June 14<sup>th</sup>**

**Broker Awards Meeting for May 2023**

**Market Reports by Doug Carter & Matt Lyman**

**June 21<sup>st</sup>**

**Continuing Education/Guest Speaker**

# UPCOMING LOCAL EVENTS



## Government Relations Committee Meeting

Thursday, May 11<sup>th</sup> @ 7:30 AM – 9:00 AM

11945 SW 70th Avenue Tigard, OR 97223



## New Rules for Leading Multiple Generations in the Workplace

Thursday, May 11<sup>th</sup> @ 1:15 AM – 1:00 PM

Rose Room at the Moda Center – 1 N Center Ct St, Portland



## Beer Up on the Roof

Tuesday, May 16<sup>th</sup> @ 4:00 PM

Laurelwood Brewpub - 5115 NE Sandy Blvd Portland, OR 97213



## Builder Breakfast: How to Work Across State Border

Thursday, May 18<sup>th</sup> @ 8:30 AM

Online



## The Good, the Bad and the Ugly Outlook for Real Estate and the Economy

Wednesday, June 7<sup>th</sup> @ 12:00 PM

15555 SW Bangy Road #100, Lake Oswego, OR

# UPCOMING LOCAL EVENTS



## 37<sup>th</sup> Westside Scramble

Tuesday, July 27<sup>th</sup> @ 12:30 PM

The Reserve Vineyards & Golf Club, North Course, Aloha



## CORKSCREW

Wednesday, June 28<sup>th</sup> @ 4:00 PM

Ironlight in Lake Oswego



## Golf Tournament

Thursday, June 29<sup>th</sup>

Langdon Farms, Aurora

**Norris & Stevens**

INVESTMENT REAL ESTATE SERVICES

## Norris & Stevens Company Picnic

Saturday July 29 @ 11:30 AM – 4:00 PM

Canby, Oregon



Oregon/SW Washington  
CCIM Chapter



## Annual Golf Tournament

Thursday, August 10<sup>th</sup> @ 12:00 PM

Langdon Farms, Aurora

# EXECUTIVE CORNER

